

Dances of Universal Peace International

**Minutes - Board of Directors**

**Tuesday, January 31, 2023**

**at 18.00 UTC**

**Board Members present:**

NurAna Wilansky (Chair), Arjun Calero, Khabir Mayer-Glauning, Rukmini Miller, Munira Reed.

**Staff present:**

Edmund Aziz Dixon (Executive Director), Martha Bracken (Office Manager)

**Apologies:** Darvesha MacDonald, Yelena Swarana Dudarjoka

*Toward the One,  
the Perfection of Love, Harmony and Beauty, the Only Being;  
United with all the Illuminated Souls who form the Embodiment of the Master,  
the Spirit of Guidance.*

**1 Minutes of the Board Meeting held November 15, 2022**

**and matters arising: decision agreed since the last meeting:**

It was agreed unanimously by email on Dec 25 to amend bylaw Section 2 to read ‘The Board of Directors shall consist of not less than five nor more than **eight** Directors.’

It was further agreed unanimously, with reference to bylaw section 7, to nominate Sabura Perry for the Board vacancy arising in April 2023, subject to approval at the Annual Meeting in April.

Rukmini moved acceptance of the minutes and matters arising, seconded by Munira, approved unanimously.

## 2. 2022 Financial Reports: to the end of December

	<u>Dec 31, 22</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Key Bank checking	24,370.93
Key Bank Grants MM @.01%	1,498.87
Key Bank Money Market @.01%	
Beyond Initiative Funds	10,030.78
Key Bank Money Market @.01% - Other	23,482.48
<b>Total Key Bank Money Market @.01%</b>	<u>33,513.26</u>
<b>Total Checking/Savings</b>	59,383.06
<b>Other Current Assets</b>	
AlaskaCreditUnion-OP-18 moCD@.4	92.83
Beyond Initiative Stocks (10 shares)	1,948.60
Key Invest OP-CashAcct (intrst)	3,593.90
Key Invest OP - US T-bills	540,247.52
SoundCreditUnion-OPMoneyMkt@.35	37,356.85
<b>Total Other Current Assets</b>	<u>583,239.70</u>
<b>Total Current Assets</b>	<u>642,622.76</u>
<b>TOTAL ASSETS</b>	<u><u>642,622.76</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
Payroll Liabilities	316.47
<b>Total Other Current Liabilities</b>	<u>316.47</u>
<b>Total Current Liabilities</b>	<u>316.47</u>
<b>Total Liabilities</b>	316.47
<b>Equity</b>	
Unrestricted Net Assets	668,568.59
Net Income	<u>-26,262.30</u>
<b>Total Equity</b>	<u>642,306.29</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>642,622.76</u></u>
<b>Assets by activity</b>	
Small Grants Program (OP)	
total	582,789.97
Beyond Initiative total	11,979.38
Core funds total	<u>47,853.41</u>
Total assets	<u>642,622.76</u>

Dances of Universal Peace International  
January to December 2022  
Profit & Loss

Ordinary Income/Expense	Jan - December 2022	Budget 2022	% budget ytd	Budget 2023
<b>Income</b>				
<b>Investments</b>				
Oneness Funds Interest account	0.00	1950.00		-
Interest-Savings, Short-term CD	2,192.23	50.00		2,200.00
<b>Total Investments</b>	<u>2,192.23</u>	<u>2000.00</u>	110%	<u>2,200.00</u>
<b>Revenue - Current Year</b>				
Donations - fee support	2,753.67	3,000.00	91.79%	3,000.00
Donations - Beyond Initiative	4,085.35	292.25	1397.90%	5,000.00
Legacy Bequests	0.00	0.00		
LG Fees - Regions	29,383.68	28,500.00	103.10%	29,000.00
LG Fees - World Wide Region	8,070.77	7,000.00	115.30%	8,000.00
Royalty	0.00	0.00		-
Sales	227.70	50.00		50.00
<b>Total Revenue - Current Year</b>	<u>44,521.17</u>	<u>38,842.25</u>	114.62%	<u>45,050.00</u>
<b>Revenue Prior Yr</b>				
Fee support	0.00	-		-
Guidance Council				0
Beyond Initiatives project	10,689.51	10,000.00		15,000.00
Grants program	21,529.95	22,000.00		25,700.00
<b>Total Revenue Prior Year</b>	<u>32,219.46</u>	<u>32,000.00</u>		<u>40,700.00</u>
<b>Total Income</b>	<u>78,932.86</u>	<u>72,842.25</u>	108.36%	<u>87,950.00</u>

		Profit and Loss			
		Jan - Dec 2022	Budget 2022	% budget ytd	Budget 2023
<b>Expenses</b>					
<b>Accounting</b>					
	Financial advisor		0		
	QuickBooks payroll service	551.25	551.25		600.00
	<b>Total Accounting</b>	<b>551.25</b>	<b>551.25</b>	100.00%	<b>600.00</b>
<b>Contract Labor</b>					
	Community Coordinator				
	Executive Director	13,440.00	13,440.00		13,836.00
	Guidance Council Chair	6,500.00	6,500.00		6,500.00
	Outside Contract Services	0.00	250.00		250.00
	<b>Total Contract Labor</b>	<b>19,940.00</b>	<b>20,190.00</b>	98.76%	<b>20,586.00</b>
<b>Employee wages</b>					
	Office Manager	8,000.04	8,000.00		8,244.00
	<b>Total Employee wages</b>	<b>8,000.04</b>	<b>8,000.00</b>	100.00%	<b>8,244.00</b>
<b>IN Website Construction</b>					
	Technical Designer	899.00	2,000.00	44.95%	2,000.00
	<b>Total IN Website Construction</b>	<b>899.00</b>	<b>2,000.00</b>		<b>2,000.00</b>
<b>Office Expenses</b>					
	Equipment	0.00	600.00		1,000.00
	Internet Services	2,045.74	2,000.00		2,100.00
	Office Supplies and fees	1,499.70	1,500.00		1,600.00
	Payroll Expenses	714.09	700.00		750.00
	Postage	236.52	200.00		300.00
	Telephone incl zoom	2,836.73	3,000.00		2,400.00
	<b>Total Office Expenses</b>	<b>7,332.78</b>	<b>8,000.00</b>	91.66%	<b>8,150.00</b>
<b>Project Budgets</b>					
	Guidance Council	0.00	600.00	0.00%	600.00
	Beyond Initiative Expenses	10,689.51	10,000.00		20,000.00
	Copyright expenses	3,267.68	4,000.00		-
	Grants Expenses				
	...Disbursements	16,698.54	20,000.00		20,000.00
	...Grants Manager	3,450.00	2,500.00		3,250.00
	...Miscellaneous expenses	996.77	500.00		1,000.00
	...Technical designer	0.00	100.00		100.00
	... Tax preparer	590.50	0.00		600.00
	...Transfer fees	248.73	200.00		750.00
	<b>Total Grants Expenses</b>	<b>21,984.54</b>	<b>23,300.00</b>		<b>25,700.00</b>
	Translation Projects	210.00	100.00		200.00
	z-Contingency Fund	0.00	0.00		
	<b>Total Project Budgets</b>	<b>40,192.23</b>	<b>38,000.00</b>	105.77%	<b>46,500.00</b>
	Royalty Expenses	101.00	101.00		101.00
	<b>Total Expenses</b>	<b>77,016.30</b>	<b>76,842.25</b>	100.23%	<b>86,181.00</b>
<b>Net Income</b>		<b>1,916.56 -</b>	<b>4,000.00</b>		<b>1,769.00</b>

We are grateful to have received a donation of some Tesla shares, for the benefit of the Beyond program. The 10 shares received by December 31 are shown as assets in the balance sheet. We plan to hold them until the value rises, and to review the share value at each Board meeting.

### **Comments on the year-end financial results - 2022 actuals compared to budget**

We budgeted to make a deficit of \$4,000, corresponding to the expenditure on legal fees for copyright work. In fact, we made a surplus of \$1,916.56, after allowing for prior year revenue to cover the planned Small Grants Program and Beyond Initiative.

Donations to the Beyond Initiative were significantly above budget – attributed to fund-raising by Arjun in December.

LG fees were above budget, reflecting new leaders registered in the last quarter of the year from around the world.

We needed less input from our valued tech designer than budgeted, with fewer significant website changes this year.

Office expenditure was lower than budgeted - Martha's new computer will be purchased this year instead of in 2022.

Small Grants Program expenditure was well within budget, with lower disbursements than budgeted, and we now have a clearer baseline for budgeting for this activity for 2023.

The budget for the Beyond Initiative in 2022, revised in April, was \$15,000, but only just over \$10,000 was needed.

### **3. Executive Director's report, January 2023**

- **budget for 2023**

The budget for 2023 is included in the profit and loss statement, above. It can also be found on our website here: <https://www.dancesofuniversalpeace.org/dupmission.shtm>.

Last year's actuals inform this year's budget, with the following additional comments.

1. Donations to Beyond initiative. We are budgeting for donations of \$5,000. Some of the donations sought in December feature in the accounts for last year (2022).

2. Revenue prior year

The plan presented here is that we will allocate \$15,000 from prior year to the Beyond Initiative: this corresponds roughly to designated funds for Beyond plus planned donations allocated to the Initiative.

The plan is to spend \$25,700 on the Small Grants program, including staff costs.

3. Contract and employee labor: increases were agreed by the Board at the last meeting.

4. Equipment - this is the first time in decades that Martha will have had a new computer.

5. A slight increase is budgeted for transfer fees for the Small Grants Program, to allow for transactions in a variety of countries.

Arjun, Rukmini and Martha agreed with the proposed budgets for their activities. NurAna moved approval of the budget, seconded by Munira, approved unanimously.

- **annual statistics**

We now have leaders in 50 countries.

Most of the increase in numbers has been in the Worldwide region (showing the effect of the Beyond Initiative).

Totals have not obviously been affected by the pandemic.

The amount of fee support requested has declined slightly.

- **LG fee collection and reminders** – going well: thank you, Martha!

- **copyright, trademarks:** a new logo policy is in preparation in light of the recent trademark determination.

- **legacies:**

An update to our bequests page <https://dancesofuniversalpeace.org/donbequest.shtm> is in preparation, and this will both ‘signpost’

- why make a bequest?
- how we can help you?
- how to make a bequest

and gives detail under these headings. Our brokerage account is already making it easier for someone to donate shares to us, and donations can be for DUP IN in general or for specific purposes such as the Beyond Initiative.

It was noted in discussion that seeking bequests is quite separate from other fund-raising.

It was agreed that a video explaining about making bequests would be valuable, and Aziz will follow this up.

- **newsletters:** since the last Board meeting newsletters were sent in English, Portuguese, Spanish and German.

#### **4. Small Grants Program**

Update – January 2023

The Small Grants Program is off to a running start with Cycle 3 that opened on January 2nd. Since the beginning of the month, we have received four grant applications: two from India and one each for projects in Morocco and Mallorca. A wonderful way to begin the New Year.

We will be paying more attention to sustainability this year, asking grant applicants to elaborate on their plans to grow their DUP communities beyond their initial event. We plan to add a few more questions to the application or create a short form that will encourage applicants to consider how they may keep event participants engaged and interested in the Dances of Universal Peace longer term.

Also new this year, is a 2-grant limit per applicant per cycle. Due to multiple applications being submitted by a handful of mentored leaders/event organizers during Cycle 2, we have decided to aim for even more fairness, representation and balance. We also need to maintain a manageable workload for the committee members.

We are considering an inspired suggestion made by Arjun. He has encouraged us to create a promotional video for the Small Grants Program similar to the wonderful one recently produced by the Beyond Initiative. He reminded us of how powerful and helpful it could be to have grant recipients record brief testimonials about their experience with the SGP and highlight the beautiful events that are happening all over the world with the Program's support. Thanks for your continued interest. May 2023 be an illuminating and enriching year for all of us and our DUP global family!

Peace & Blessings,  
Rukmini  
Rukmini Miller, Manager  
DUPIN Small Grants Program

## 5. Beyond Initiative 2022

Here is a recent report from Arjun:  
Dear friends of the BoD,

It is a pleasure to inform you that the Asian Planting Season DUP Tour is over and has been very successful.

I hope you enjoy this video introduction to our work in Asia:

<https://www.youtube.com/watch?v=0pgHC7iT2bg>

After 2 month and a half of constant movement, 25 dancing days in 16 different locations in India, Vietnam, Indonesia, Maldives and Thailand, we closed with a 3-day camp at Gaia Ashram with delegations from all the countries visited plus future organizers of new countries to enter the program in 2023 (Korea, Japan, Malasia, Philippines).

There is an amazing group of talented young dance leaders starting their training and committed to keep the practice alive until next year activities. DUP have proven to have important medicine for all these countries and are taking roots very fast. After 4 years of work in the Middle East we have strong dance leaders and circles in the region and the first certifications happening. 2023 will see the scaling up of the work in Asia with our first training camp and caravan (Vietnam) and new countries entering the program, plus the first steps of the Beyond Initiative in Africa (starting in the Mediterranean north).

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In addition, Arjun has written a manual for Beyond, explaining the methodology. This is particularly useful to share with people who may be interested in doing something similar, but without the background in this particular project. It will be uploaded to the website on this page: <https://dancesofuniversalpeace.org/wwbeyond.shtm>.

Arjun has suggested that a new video would be useful, as a way of explaining DUP to new audiences. A video is already available on the web page [About the Dances](#). Arjun will propose a plan for the new video.

## **6. Guidance Council**

No report from the Guidance Council at this meeting. Arjun is contacting the Guidance Council about a proposed series of video encounters involving Guidance Council members and elders in our dance family, as a tribute to long service dance leaders and an inspiration and training resource for us all.

## **7. Dates of future BoD meetings (2023):**

Dates for Board meetings and the Annual meeting are as follows.

- April 4 (BoD and Annual meetings)
- Sept 12
- Nov 14

Meetings are usually at **19.00 UTC** November 5 to March 12, and **18.00 UTC** March to November ie at 11.00 am Seattle time throughout, unless arranged otherwise.

There being no other business, the meeting closed at 19.15 UTC.